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## The Distance Manager: A Hands-on Guide to Managing Off-site Employees and Virtual Teams (Hardback)

By Kimball Fisher, Mareen D. Fisher

McGraw-Hill Education - Europe, United States, 2000.

Hardback. Book Condition: New. 231 x 152 mm. Language:

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How do you know you're getting peak performance from people whom you manage at another location? How do you motivate and communicate with people who work off-site? How do you coordinate the responsibilities of virtual team? How do you lead people who don't report to you and may even work for another company? As the nature of the workplace changes, more and more managers are confronting these challenges. This is the first book that answers them. The Distance Manager draws on the experiences of a cross-section of managers at every corporate level - men and women who themselves have been thrust into the challenging world of distance managing and who have learned to do a tough job well. Some are sales managers, some are field managers, some are production managers. They work for large Fortune 500 corporations and for small technology start-up companies. Now you can benefit from their experiences and hard-won wisdom as you discover the secrets of: inspiring and motivating individuals and teams from afar; coaching for peak performance via e-mail,...



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